



**SITE DIRECTOR - FINANCE
FOR
FROEDTERT MEMORIAL LUTHERAN HOSPITAL**

The Whittaker Group Healthcare Search Consultants has been retained by Froedtert Health to conduct a search for a Site Director – Finance for Froedtert Memorial Lutheran Hospital (FMLH).

Reporting to the Corporate Chief Financial Officer, the Site Director - Finance has overall responsibility for coordinating the operational and strategic financial functions within the hospital's business operations. Works collaboratively with Corporate Finance and FMLH senior administration to carry out responsibilities.

This high level key leader also serves as the primary financial liaison between FMLH, Froedtert Health, and the Medical College of Wisconsin (MCW).

Froedtert Memorial Lutheran Hospital is located in Milwaukee, WI and offers a full range of health services, including trauma, transplant, sports medicine, and senior care. Specialty units include cancer, neuroscience, birthing, fertility, and vein clinics. The hospital, branded as Froedtert & The Medical College of Wisconsin, is part of the Froedtert Health system.

The hospital serves as a teaching facility for The Medical College of Wisconsin, and partners with Children's Hospital of Wisconsin to provide pediatric services. Froedtert Hospital was founded in 1980 and has over 500 beds. Froedtert is ranked in 12 specialty areas in U.S. News and World Report's 2011-12 Best Hospitals list and is the only adult hospital in Milwaukee to be nationally ranked, placing it among the top 50 hospitals in the nation. The facility has more than 1,000 medical, nursing and health technical students in training and over 2,000 active clinical trials each year.

In the first year, the primary objectives of the selected professional will be focusing upon:

- Serve as the finance link between FMLH and Corporate Finance, and serve as a member of the Operations Committee, representing finance.
- Play a key role in current initiatives to re-define systems and structures related to funds flowing between FMLH and MCW for GME, recruitment, medical management, program support and contracted services.
- Assist in the roll-out of the McKesson decision support system in terms of education, mentoring and provision of financial information and analysis to leaders with particular attention to the Division of Nursing.
- Develop short and long-term financial plans for the FMLH campus in coordination with Corporate Finance.

Essential responsibilities involved in this position:

- Responsible for the hospital's general business operations to include accounting and financial reporting, financial planning, budgeting, payroll and revenue recognition. Assist Corporate Finance with accounting issues including, but not limited to, benefit plans, Form 990 tax filings and cash management relationships. Oversee and coordinate assigned departments, as applicable.
- Perform special projects as requested by the Sr. Vice President, Finance and/or other members of the senior leadership team.
- Participate in the administrative development and review of corporate mission, vision, goals and strategic plan. Assist heads of assigned departments in establishing goals and provide guidance in achieving goals. Provide guidance to leaders in development of finance-related policies/procedures. Consult with various management team members, provide financial assistance and counsel as needed.
- Establish a hospital-wide plan of control in the form of a formal budget program, provide a standard of measurement so that actual hospital/departmental performance can be effectively measured and monitored. Assist FH corporate in determining proper pricing strategies.
- Serve as financial advisor to hospital leaders. Plan, develop, analyze, and interpret projected and actual results reflected in budgets, financial statements and budgetary comparisons. Develop plans for improving the hospital's fiscal condition and improve hospital departmental efficiency.
- Work directly with Decision Support, financial planning staff and hospital department management on productivity, cost accounting and revenue capture initiatives, insuring consistency in hospital policies and procedures with that of Corporate Finance.
- Participate in the long-term financial planning process of the health system by coordinating efforts between hospital management, senior leadership of the health system and various health system corporate departments. Responsible for managing funds flow between FMLH and the Medical College of Wisconsin.
- Represent the hospital in negotiations, discussions and various other working arrangements with external parties to include, but not limited to, attorneys, insurers, auditors, bankers, and representatives of federal, state and county agencies.
- Support and demonstrate a customer service commitment to internal and external customers through adherence to FH's customer services standards and processes.

This position requires a minimum of 7 years of experience. A Bachelor degree is required and a Masters in Accounting or Business Administration is preferred. A CPA, HFMA Fellowship and academic medical center experience is also preferred.

Our client offers an excellent compensation package and is an equal opportunity employer.

For additional information, or for consideration, please submit your resume to my office, in confidence, to:

THE WHITTAKER GROUP HEALTHCARE SEARCH CONSULTANTS

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